

# Request for Expressions of Interest: Grants for Enterprise Activities in Rwanda

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## Introduction

The Social Investment Consultancy is working with a London-based Foundation interested in providing grants to organisations delivering support to Rwandan-based enterprises with the aim to support the growth of the private sector in the country and develop a culture of entrepreneurship.

The client is looking to provide grants of between \$5k – \$50k to organisations that are delivering programmes to support the development of the enterprise ecosystem and entrepreneurs themselves in Rwanda.

The client is interested in things such as (but not limited to): capacity building and training for entrepreneurs, education programmes that increase enterprise and business education amongst young people at school, university or in the community, incubators, accelerators, business plan competitions, business mentoring programmes and trainings.

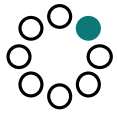
TSIC is interested in receiving expressions of interest from any social enterprise, NGO or charity in Rwanda that fits the criteria below. Applicants should be aware that the time horizon for taking a grant decision may take up to 6 months.

Expressions of Interest should be 2 sides of A4 in PDF or Word format submitted as an attachment to [proposals@tsiconsultancy.com](mailto:proposals@tsiconsultancy.com) **by 17:00 GMT on Friday, 21<sup>st</sup> March**. If you would like to submit a pre-existing pitch deck or short (max. 5 min) video you are welcome to do so, though we only guarantee to review the Expression of Interest so please ensure the key information required is included therein.

## Key selection criteria

### **Programmes should:**

1. Be focused on developing the enterprise sector in Rwanda; and/or
2. Be of clear benefit to individual entrepreneurs/enterprises.
3. Be based on evidence that the intervention could work, even if there isn't a track record demonstrating that it has worked to date; and
4. Not be focused on finance for enterprises. There is another call for proposals focused on financing entrepreneurs – please email [Claire@tsiconsultancy.com](mailto:Claire@tsiconsultancy.com) for more information.



**To include in the expression of interest:**

- What are you going to do to help the Rwandan enterprise/social enterprise sector?
- How will this be made available to the people you want to reach?
- How will this change the Rwandan enterprise and social enterprise sectors over the next 1-5 years if successful?
- Why is this support necessary in the Rwandan SME/social enterprise market?
- What happens when this funding runs out?
- How much funding do you need?
- How is your organisation structured?
- What stage are you at with your organisation or programme? Is it currently running or a new idea? What's happening at the moment?
- What else should we know?

**Timeline**

Expressions of Interest are due by **17:00 GMT on Friday 21<sup>st</sup> March** and you will receive a response within 4 weeks. If you have a budget please do send it.

Applicants should be aware that the time horizon for taking a grant decision may take up to 4 months and negotiation an additional 2 months. Shortlisted opportunities will be asked to submit further documentation and invited to a series of interviews, either via Skype, phone or with in-country partners which may take up to 2 days of grantees' time. We understand if this opportunity is not appropriate to everyone's finance needs.

**Contact**

If you have a specific question not answered in this document, please contact:

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For more information on The Social Investment Consultancy see [www.tsiconsultancy.com](http://www.tsiconsultancy.com)